



# ASHA Inc

# American

## Safety & Health Associates

**Terry K. Welsh** 1023 Coolidge Road Lansing MI 48912 517 927-3177 Fax 337-7485 [twelsh@ashasafety.com](mailto:twelsh@ashasafety.com)

---

### **Safety and First Aid Training that Pays**

Terry Welsh, CSSMI of ASHA Safety  
[twelsh@ashasafety.com](mailto:twelsh@ashasafety.com) 517.927.3177

We all know that “Safety Pays”, but does Training Pay? Yes!!!!!! ...but only if it is done right. No one likes to waste precious time on useless meetings or ineffective training. To make training work, we must design it properly, implement and present it effectively and reinforce it repeatedly and efficiently. This way training pays. Safety training can even pay off in Quality, Production and HR compliance if strategically integrated.

Then we get Synergistic Safety Training which pays off in every area of company operations!

To do this we:

- \* Design CPR First Aid and Safety training for learning (not just compliance)
- \* Implement and present training so people are interested and learn
- \* Reinforce training efficiently
- \* Integrate relevant Quality, Production and HR work instructions into Safety training

Further recommendations are:

- \* Prepare for new OSHA/MIOSHA initiatives and use them to your advantage
- \* Develop safety procedures to coordinate Quality, Production and HR needs
- \* Use task analysis, training and best practices to manage safety for I2P2 and certification standards
- \* Design an Integrated Safety and Health Management System (ISHMS) to save time and money

Who should be involved? ...CEOs, Managers and Supervisors of Safety, Quality, HR and Operations

NOTE: Have ASHA write your Safety Management Program, do your Training & Consulting. Get \$500 off.

Contact Terry Welsh of ASHA Safety at 517 927-3177

**Sustainable Profits require Safety, Compliance & Quality; all are Attainable**  
**“A visit from ASHA makes a visit from OSHA become a walk in the park”**